# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **FORM 10-Q**

[Mark One]			
$oxed{oxtimes}$	QUARTERLY REPORT PURSUANT T SECURITIES EXCHANGE	· /	OF THE
	For the quarterly period ende	d June 30, 2003	
	OR		
	TRANSITION REPORT PURSUANT T SECURITIES EXCHANGE		OF THE
	For the transition period from	to	
	Commission File Number: 333-	91532 (1933 Act)	
	Behringer Harvard	REIT I, Inc.	
	(Exact Name of Registrant as Specif	ed in Its Charter)	
(State or othe	Maryland or jurisdiction of incorporation or organization)	<b>68-050</b> (I.R.S. Er Identificat	mployer
	1323 North Stemmons Freeway, Suite	210, Dallas, Texas 75207	
	(Address of principal executive (Zip Code)	ve offices)	
	Registrant's telephone number, including	g area code: (866) 655-160	5
or 15(d) of the that the Regis	neck mark whether the Registrant: (1) has filed e Securities Exchange Act of 1934 during the pr trant was required to file such reports) and (2) h ys. Yes ⊠ No □	eceding 12 months (or for such	n shorter period

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the

As of August 11, 2003, Behringer Harvard REIT I, Inc. had 20,000 shares of common stock, \$.0001 par

Exchange Act). Yes □ No ⊠

value, outstanding.

### BEHRINGER HARVARD REIT I, INC. FORM 10-Q Quarter Ended June 30, 2003

# PART I FINANCIAL INFORMATION

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# PART I FINANCIAL INFORMATION

#### **Item 1. Financial Statements.**

# Behringer Harvard REIT I, Inc. (A Development Stage Maryland Corporation) Condensed Consolidated Balance Sheets

	June 30, 2003		December 31, 2002	
Assets  Cash and cash equivalents Restricted cash Prepaid assets	\$	187,113 366,603 8,300	\$	196,290 - 1,005
Total assets	\$	562,016	\$	197,295
Liabilities and stockholders' equity				
Liabilities Subscriptions for common stock Total liabilities	\$	366,603 366,603	\$	<u>-</u> -
Commitments and contingencies				
Stockholder's equity  Preferred stock, \$.0001 par value per share;  50,000,000 shares authorized, none outstanding  Common stock, \$.0001 par value per share;  350,000,000 shares authorized, 20,000		-		-
shares issued and outstanding Additional paid-in capital Deficit accumulated during development stage		2 199,998 (4,587)		2 199,998 (2,705)
Total stockholder's equity Total liabilities and stockholder's equity		195,413 562,016	\$	197,295 197,295

See Notes to Condensed Consolidated Financial Statements.

## Behringer Harvard REIT I, Inc. (A Development Stage Maryland Corporation) Condensed Consolidated Statements of Operations

	ee months ended e 30, 2003	(	months ended e 30, 2003	(June th	n inception e 28, 2002) nrough e 30, 2002	(June tł	e 28, 2002) nrough e 30, 2003
Total revenues	\$ -	\$	-	\$		\$	-
Expenses General and administrative Total expenses	 1,815 1,815		1,886 1,886				5,691 5,691
Other income Interest income Total other income Net loss	\$ 2 2 (1,813)	\$	4 4 (1,882)	\$	<u>-</u> - -	\$	1,104 1,104 (4,587)
Basic and diluted weighted average shares outstanding	20,000		20,000		20,000		20,000
Basic and diluted loss per share	\$ (0.09)	\$	(0.09)	\$	-	\$	(0.23)

See Notes to Condensed Consolidated Financial Statements.

### Behringer Harvard REIT I, Inc. (A Development Stage Maryland Corporation) Condensed Consolidated Statements of Cash Flows

	Six months ended June 30, 2003		From inception (June 28, 2002) through June 30, 2002		From inception (June 28, 2002) through June 30, 2003	
Cash flows from operating activities						
Net loss	\$	(1,882)	\$	-	\$	(4,587)
Adjustments to reconcile net loss to net cash flows from operating activities						
Increase in prepaid assets		(7,295)				(8,300)
Cash used in operating activities		(9,177)				(12,887)
Cash flows from investing activities		<u> </u>		<u> </u>		<u> </u>
Cash flows from financing activities						
Issuance of common stock		-		200,000		200,000
Proceeds from common stock subscriptions		366,603		-		366,603
Increase in restricted cash	-	(366,603)				(366,603)
Cash provided by financing activities				200,000		200,000
Net change in cash and cash equivalents Cash and cash equivalents at beginning of period		(9,177) 196,290		200,000		187,113
Cash and cash equivalents at end of period	\$	187,113	\$	200,000	\$	187,113

See Notes to Condensed Consolidated Financial Statements.

# Behringer Harvard REIT I, Inc. (A Development Stage Maryland Corporation) Notes to Condensed Consolidated Financial Statements

#### 1. Organization

Behringer Harvard REIT I, Inc. (the "Company") was organized in Maryland on June 26, 2002 and intends to qualify as a real estate investment trust ("REIT") and invest in commercial real estate properties, generally institutional quality office buildings and other commercial properties, and lease each such property to one or more tenants. BHR Partners, LLC ("BHR Partners") and Behringer Harvard Operating Partnership I LP ("Behringer Harvard OP I") are wholly owned subsidiaries of the Company, organized on June 27, 2002. BHR Partners is the limited partner and owner of 99.9% of the limited partnership interest of Behringer Harvard OP I. The Company is the general partner and owner of the remaining 0.1% of the limited partnership interest of Behringer Harvard OP I.

The Company's advisor is Behringer Advisors LP ("Behringer Advisors"), a Texas limited partnership formed in 2002, which is responsible for managing the Company's affairs on a day-to-day basis and for identifying and making acquisitions and investments on its behalf.

As of June 30, 2003, 20,000 shares of the Company's common stock were issued and outstanding and owned by Behringer Harvard Holdings, LLC, the Company's parent company, and no shares of preferred stock were issued and outstanding. The Company currently has no common stock equivalents, such as stock options, outstanding.

The Company is in the development stage and has not begun real estate operations.

#### 2. Public Offering

On February 19, 2003, the Company's Registration Statement on Form S-11, covering a public offering (the "Offering") of up to 80,000,000 shares of common stock to be offered at a price of \$10 per share was declared effective under the Securities Act of 1933. The Registration Statement also covers up to 8,000,000 shares available pursuant to the Company's dividend reinvestment plan and up to 3,520,000 shares issuable to broker-dealers pursuant to warrants whereby participating broker-dealers will have the right to purchase one share for every 25 shares they sell pursuant to the Offering.

The Company will not commence active operations until it receives and accepts subscriptions for a minimum of 250,000 shares and gross offering proceeds of \$2,500,000. After the initial 250,000 shares are sold, subscription proceeds will be held in escrow until investors are admitted as stockholders. The Company intends to admit new stockholders at least monthly. At that time, subscription proceeds may be released to the Company from escrow and utilized as consideration for investments and the payment or reimbursement of the dealer manager fee, selling commissions and other organization and offering expenses. Until required for such purposes, net offering proceeds will be held in short-term, liquid investments.

Until the Company satisfies the minimum offering requirement established for its Offering by accepting subscriptions for at least 250,000 shares of common stock, funds received for these subscriptions will continue to be escrowed. Amounts associated with these subscriptions are reflected in Restricted cash and Subscriptions for common stock on the Company's balance sheets.

#### 3. Interim Unaudited Financial Information

The accompanying condensed consolidated financial statements should be read in conjunction with the Company's Registration Statement on Form S-11, as amended, which was filed with the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP"), have been condensed or omitted in this report on Form 10-Q pursuant to the rules and regulations of the SEC. In the opinion of management, the disclosures contained in this report are adequate to make the information presented not misleading.

The results for the interim period shown in this report are not necessarily indicative of future financial results. The accompanying condensed consolidated financial statements of the Company as of June 30, 2003 have not been audited by independent accountants. In the opinion of management, the accompanying unaudited condensed consolidated financial statements include all adjustments (of a normal recurring nature) necessary to present fairly the consolidated financial position of the Company as of June 30, 2003 and the consolidated results of its operations and cash flows for the periods then ended.

Amounts in previous periods have been reclassified to conform to current period presentation.

#### New Accounting Pronouncements

Statement of Financial Accounting Standards ("SFAS") No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities" was issued in April 2003 and is effective for contracts entered into or modified after June 30, 2003, and for hedging relationships designated after June 30, 2003. SFAS No. 149 amends and clarifies financial reporting for derivative instruments, including certain derivative instruments embedded in other contracts and for hedging activities under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities". The Company believes adoption of SFAS No. 149 will not have a material effect on the financial condition, results of operations, or liquidity of the Company.

SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" was issued in May 2003 and is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. SFAS No. 150 establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. The Company believes adoption of SFAS No. 150 will not have a material effect on the financial condition, results of operations, or liquidity of the Company.

FASB Interpretation ("FIN") No. 46, "Consolidation of Variable Interest Entities" was issued in January 2003. This interpretation of Accounting Research Bulletin No. 51, "Consolidated Financial Statements" applies immediately to variable interest entities created after January 31, 2003, and applies to the first interim period beginning after June 15, 2003 to entities acquired before February 1, 2003. This FIN requires the consolidation of results of variable interest entities in which the Company has a majority variable interest. The Company believes adoption of FIN No. 46 will not have a material effect on the financial condition, results of operations, or liquidity of the Company.

#### 4. Summary of Significant Accounting Policies

Below is a discussion of the accounting policies that the Company considers to be critical in that they may require complex judgment in their application or require estimates about matters that are inherently uncertain.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All significant intercompany transactions, balances, and profits have been eliminated in consolidation.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand and highly liquid investments purchased with original maturities of three months or less.

#### Real Estate

As the Company commences its operations to acquire real estate, management will continually monitor events and changes in circumstances indicating that the carrying amounts of the real estate assets in which it obtains an ownership interest, either directly or through investments in joint ventures, may not be recoverable. When such events or changes in circumstances are present, the Company will assess potential impairment by comparing estimated future undiscounted operating cash flows expected to be generated over the life of the asset and from its eventual disposition, to the carrying value of the asset. In the event that the carrying amount exceeds the estimated future undiscounted operating cash flows, the Company will recognize an impairment loss to adjust the carrying amount of the asset to its estimated fair value

#### Income Taxes

The Company currently accounts for income taxes in accordance with Statement of Financial Accounting Standards 109, *Accounting for Income Taxes* ("SFAS 109"). Under the liability method of SFAS 109, deferred taxes are determined based on the differences between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect in the years the differences are expected to reverse. Currently, the Company has a deferred tax asset related to a loss carryforward of less than \$1,000. This deferred tax asset has been fully reserved for as the Company anticipates qualifying as a REIT.

The Company plans to make an election to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code, effective for the Company's taxable year ending December 31, 2003. The Company believes that, commencing with such taxable year, it will be organized and will operate in such a manner as to qualify for taxation as a REIT under the Internal Revenue Code, and it intends to continue to operate in such a manner, but no assurance can be given that it will operate in a manner so as to qualify or remain qualified as a REIT.

If the Company qualifies for taxation as a REIT, it generally will not be subject to federal corporate income taxes on income that it distributes currently to its stockholders.

#### Revenue Recognition

The Company will recognize rental income generated from all leases on real estate assets in which it will have an ownership interest, either directly or through investments in joint ventures, on a straight-line basis over the terms of the respective leases unless significant collection problems occur with the lessee, at which time rents will

be recognized on a cash basis. Contingent rent will be recognized as revenue after the related lease sales targets are achieved.

#### **Operating Cost Reimbursements**

The Company will bill tenants for operating cost reimbursements as per the respective lease terms, either directly or through investments in joint ventures, on a monthly basis at amounts estimated largely on actual prior period activity. Such billings will be adjusted on an annual basis as necessary, based on the actual costs incurred during the period and the respective lease terms.

#### **Deferred Project Costs**

The Company's advisor will be paid an acquisition and advisory fee of 3.0% of the contract price of each investment. In addition, the Company will reimburse its advisor for investment acquisition expenses in an amount of up to 0.5% of the contract price of the Company's investments (subject to certain overall limitations described in the Company's Registration Statement on Form S-11). Pending such reimbursement, the Company's advisor will bear such expenses, and will bear such expense to the extent they exceed 0.5% of the contract price of the Company's investments. As the Company invests its capital proceeds, these costs will be capitalized to real estate assets, either directly or through contributions to joint ventures, at an amount up to 3.5% of the contract price of each investment in respect of the acquisition and advisory fee and acquisition expenses and depreciated over the useful lives of the respective real estate assets.

#### **Deferred Offering Costs**

The Company's advisor expects to continue to fund, on the Company's behalf, all of the organization and offering costs and will be reimbursed for such organization and offering costs up to 2.5% of cumulative capital raised by the Company in its current public offering. Organization and offering costs include items such as legal and accounting fees, marketing, promotional and printing costs, and specifically exclude selling commissions and the dealer manager fee. The Company will be required to repay the Company's advisor, at an amount equal to the lesser of 2.5% of cumulative capital raised or actual costs incurred by third parties less previous reimbursements paid to the advisor. All offering costs paid by the Company will be recorded as an offset to additional paid-in capital.

#### Concentration of Credit Risk

At June 30, 2003, the Company had cash and restricted cash on deposit in two financial institutions in excess of federally insured levels. The Company regularly monitors the financial stability of these financial institutions and does not believe it is exposed to any significant credit risk on cash and restricted cash.

#### 5. Related Party Arrangements

Certain affiliates of the Company will receive fees and compensation in connection with the Offering, and the acquisition, management and sale of the assets of the Company. Behringer Securities LP ("Behringer Securities"), the affiliated dealer manager, will receive a commission of up to 7.0% of gross offering proceeds before reallowance of commissions earned by participating broker-dealers. In addition, up to 2.5% of gross proceeds before reallowance to participating broker-dealers will be paid to Behringer Securities as a dealer manager fee; provided that Behringer Securities will receive 1.0% of the gross proceeds of purchases pursuant to the Company's dividend reinvestment plan. Behringer Securities will reallow all of its commission of 7.0% of gross offering proceeds to participating broker-dealers and may reallow a portion of its dealer manager fee of up to 1.5% of the gross offering proceeds to be paid to such participating broker-dealers as marketing fees, including bona fide conference fees incurred, and due diligence expense reimbursement.

Behringer Advisors, the affiliated advisor for the Company, or its affiliates, may receive up to 2.5% of gross offering proceeds for reimbursement of organization and offering expenses. All organization and offering expenses (excluding selling commissions and the dealer manager fee) are being funded by Behringer Advisors or its affiliates and may be reimbursed by the Company for up to 2.5% of gross offering proceeds. As of June 30, 2003, Behringer Advisors or its affiliates had incurred \$3,820,286 of organization and offering expenses on behalf of the Company. Behringer Advisors or its affiliates determines the amount of organization and offering expenses owed to Behringer Advisors based on specific invoice identification as well as an allocation of costs to the Company and Behringer Harvard Mid-Term Value Enhancement Fund I LP and Behringer Harvard Short-Term Opportunity Fund I LP, affiliates of the Company, based on anticipated equity size. Behringer Advisors or its affiliates also will receive acquisition and advisory fees of up to 3.0% of the contract purchase price of each asset for the acquisition, development or construction of real property or, with respect to any mortgage loan, up to 3.0% of the funds advanced for the purchase or making of a mortgage. Behringer Advisors or its affiliates may also receive up to 0.5% of the contract purchase price of each asset or, with respect to the making or purchase of a mortgage loan, up to 0.5% of the funds advanced, for reimbursement of expenses related to making investments.

The Company expects to pay HPT Management LP, its property manager, fees for the management and leasing of the Company's properties. Such fees are expected to equal 3.0% of gross revenues plus leasing commissions based upon the customary leasing commission applicable to the geographic location of the respective property.

The Company will pay Behringer Advisors an annual advisor asset management fee of 0.5% of aggregate asset value. Any portion of the asset management fee may be deferred and paid in a subsequent year.

Behringer Advisors or its affiliates also will be paid fees if the advisor provides a substantial amount of services, as determined by the Company's independent directors, in connection with the sale of one or more properties. In such event, the Company will pay the advisor an amount not exceeding the lesser of: (A) one-half of the brokerage commission paid, or (B) 3.0% of the sales price of each property sold, provided that such fee will be subordinated to distributions to investors from sale proceeds of an amount which, together with prior distributions to the investors, will equal (1) 100.0% of their capital contributions plus (2) a 9.0% annual, cumulative, non-compounded return on their capital contributions. Subordinated disposition fees that are not payable at the date of sale, because investors have not yet received their required minimum distributions, will be deferred and paid at such time as these subordination conditions have been satisfied. In addition, after investors have received a return on their net capital contributions and a 9.0% annual, cumulative, non-compounded return, then Behringer Advisors is entitled to 15.0% of remaining net sale proceeds. Subordinated participation in net sale proceeds that are not payable at the date of sale, because investors have not yet received their required minimum distribution, will be deferred and paid at such times as the subordination conditions have been satisfied.

Upon listing of the Company's common stock on a national securities exchange or included for quotation on the Nasdaq Stock Market, a listing fee equal to 15.0% of the amount by which the market value of the Company's outstanding stock plus distributions paid by the Company prior to listing, exceeds the sum of the total amount of capital raised from investors and the amount of cash flow necessary to generate a 9.0% annual, cumulative, non-compounded return to investors will be paid to Behringer Advisors. Upon termination of the Advisory Agreement with Behringer Advisors, a performance fee of 15.0% of the amount by which the Company's appraised asset value at the time of such termination exceeds the aggregate capital contributions contributed by investors plus payment to investors of a 9.0% annual, cumulative, non-compounded return on the capital contributed by investors will be paid to Behringer Advisors as a performance fee. No performance fee will be paid if the Company has already paid or become obligated to pay Behringer Advisors a listing fee.

The Company will reimburse Behringer Advisors for all expenses it pays or incurs in connection with the services it provides to the Company, subject to the limitation that the Company will not reimburse for any amount by which the advisor's operating expenses (including the asset management fee) at the end of the four preceding fiscal quarters exceeds the greater of: (i) 2.0% of the Company's average invested assets, or (ii) 25.0% of the

Company's net income other than any additions to reserves for depreciation, bad debts or other similar non-cash reserves and any gain from the sale of the Company's assets for that period.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis should be read in conjunction with the accompanying financial statements of the Company and the notes thereto:

#### **Forward-Looking Statements**

This section contains forward-looking statements, including discussion and analysis of the Company's financial condition, anticipated capital expenditures required to complete projects, amounts of anticipated cash distributions to the Company's stockholders in the future and other matters. These forward-looking statements are not historical facts but are the intent, belief or current expectations of the Company's business and industry. Words such as "anticipates", "expects", "intends", "plans", "believes", "seeks", "estimates" and variations of these words and similar expressions are intended to identify forward-looking statements. These statements are not guarantees of the future performance and are subject to risks, uncertainties and other factors, some of which are beyond the Company's control, are difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements.

Forward-looking statements that were true at the time made may ultimately prove to be incorrect or false. You are cautioned to not place undue reliance on forward-looking statements, which reflect the Company's management's view only as of the date of this Form 10-Q. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results. Factors that could cause actual results to differ materially from any forward-looking statements made in this Form 10-Q include changes in general economic conditions, changes in real estate conditions, construction costs which may exceed estimates, construction delays, increases in interest rates, lease-up risks, inability to obtain new tenants upon the expiration of existing leases, and the potential need to fund tenant improvements or other capital expenditures out of operating cash flow. The forward-looking statements should be read in light of these factors and the factors identified in the "Risk Factors" section of the Company's Registration Statement on Form S-11 filed with the Securities and Exchange Commission.

#### **Critical Accounting Policies and Estimates**

Below is a discussion of the accounting policies that the Company considers to be critical in that they may require complex judgment in their application or require estimates about matters that are inherently uncertain.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from those estimates.

#### Real Estate

As the Company commences its operations to acquire real estate, management will continually monitor events and changes in circumstances indicating that the carrying amounts of the real estate assets in which it obtains an ownership interest, either directly or through investments in joint ventures, may not be recoverable. When such events or changes in circumstances are present, the Company will assess potential impairment by comparing estimated future undiscounted operating cash flows expected to be generated over the life of the asset and from its eventual disposition, to the carrying value of the asset. In the event that the carrying amount exceeds the estimated

future undiscounted operating cash flows, the Company will recognize an impairment loss to adjust the carrying amount of the asset to its estimated fair value.

#### **Income Taxes**

The Company currently accounts for income taxes in accordance with Statement of Financial Accounting Standards 109, *Accounting for Income Taxes* ("SFAS 109"). Under the liability method of SFAS 109, deferred taxes are determined based on the differences between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect in the years the differences are expected to reverse. Currently, the Company has a deferred tax asset related to a loss carryforward of less than \$1,000. This deferred tax asset has been fully reserved for as the Company anticipates qualifying as a REIT.

The Company plans to make an election to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code, effective for the Company's taxable year ending December 31, 2003. The Company believes that, commencing with such taxable year, it will be organized and will operate in such a manner as to qualify for taxation as a REIT under the Internal Revenue Code, and it intends to continue to operate in such a manner, but no assurance can be given that it will operate in a manner so as to qualify or remain qualified as a REIT.

If the Company qualifies for taxation as a REIT, it generally will not be subject to federal corporate income taxes on income that it distributes currently to its stockholders.

#### Revenue Recognition

The Company will recognize rental income generated from all leases on real estate assets in which it will have an ownership interest, either directly or through investments in joint ventures, on a straight-line basis over the terms of the respective leases unless significant collection problems occur with the lessee, at which time rents will be recognized on a cash basis. Contingent rent will be recognized as revenue after the related lease sales targets are achieved.

#### **Operating Cost Reimbursements**

The Company will bill tenants for operating cost reimbursements as per the respective lease terms, either directly or through investments in joint ventures, on a monthly basis at amounts estimated largely on actual prior period activity. Such billings will be adjusted on an annual basis as necessary, based on the actual costs incurred during the period and the respective lease terms.

#### **Deferred Project Costs**

The Company's advisor will be paid an acquisition and advisory fee of 3.0% of the contract price of each investment. In addition, the Company will reimburse its advisor for investment acquisition expenses in an amount of up to 0.5% of the contract price of the Company's investments (subject to certain overall limitations described in the Company's Registration Statement on Form S-11). Pending such reimbursement, the Company's advisor will bear such expenses, and will bear such expense to the extent they exceed 0.5% of the contract price of the Company's investments. As the Company invests its capital proceeds, these costs will be capitalized to real estate assets, either directly or through contributions to joint ventures, at an amount up to 3.5% of the contract price of each investment in respect of the acquisition and advisory fee and acquisition expenses and depreciated over the useful lives of the respective real estate assets.

#### **Deferred Offering Costs**

The Company's advisor expects to continue to fund, on the Company's behalf, all of the organization and offering costs and will be reimbursed for such organization and offering costs up to 2.5% of cumulative capital raised by the Company in its current public offering. Organization and offering costs include items such as legal and accounting fees, marketing, promotional and printing costs, and specifically exclude selling commissions and the dealer manager fee. The Company will be required to repay the Company's advisor, at an amount equal to the lesser of 2.5% of cumulative capital raised or actual costs incurred by third parties less previous reimbursements paid to the advisor. All offering costs paid by the Company will be recorded as an offset to additional paid-in capital.

#### **Liquidity and Capital Resources**

The amount of dividends to be distributed to the Company's stockholders will be determined by its board of directors and is dependent on a number of factors, including funds available for payment of dividends, financial condition, capital expenditure requirements and annual distribution requirements needed to maintain the Company's status as a REIT under the Internal Revenue Code. Operating cash flows are expected to increase as additional properties are added to the Company's investment portfolio.

The Company's principal demands for funds will be for property acquisitions, either directly or through investment interests, for mortgage loan investments, for the payment of operating expenses and dividends, and for the payment of interest on the Company's outstanding indebtedness and other investments. Generally, cash needs for items other than property acquisitions and mortgage loan investments are expected to be met from operations, and cash needs for property acquisitions are expected be met from the Company's current public offering of up to 88,000,000 shares of common stock at \$10 per share. However, there may be a delay between the sale of the Company's shares and its purchase of properties and mortgage loan investments, which could result in a delay in the benefits to its stockholders, if any, of returns generated from the Company's operations. The Company expects that at least 84.2% of the money that stockholders invest will be used to buy real estate, make or invest in mortgage loans or make other investments and approximately 0.8% of the gross proceeds of the offering will be set aside as initial working capital reserves for such properties. The remaining 15.0% will be used to pay expenses and fees for selling commissions and dealer manager fees, organization and offering expenses, acquisition and advisory fees and acquisition expenses. The Company's advisor evaluates potential property acquisitions and mortgage loan investments and engages in negotiations with sellers and borrowers on the Company's behalf. Investors should be aware that after a purchase contract is executed that contains specific terms, the property will not be purchased until the successful completion of due diligence and negotiation of final binding agreements. During this period, the Company may decide to temporarily invest any unused proceeds from the Offering in certain investments that could yield lower returns than the properties. These lower returns may affect the Company's ability to make distributions.

Potential future sources of capital include proceeds from secured or unsecured financings from banks or other lenders, proceeds from the sale of properties and undistributed funds from operations. If necessary, the Company may use financings or other sources of capital in the event of unforeseen significant capital expenditures.

#### **Results of Operations**

As of the date of this Form 10-Q, no significant operations have commenced because the Company is in its development stage. No operations will commence until the Company has sold at least 250,000 shares of its common stock with gross proceeds of \$2,500,000 pursuant to its Registration Statement filed on Form S-11 with the Securities and Exchange Commission ("Form S-11"). The Company's management is not aware of any material trends or uncertainties, other than national economic conditions affecting real estate generally, that may reasonably be expected to have a material impact, favorable or unfavorable, on revenues from the acquisition and

operations of real properties and mortgage loans, other than those referred to in this Form 10-Q and the Company's Form S-11.

#### Inflation

The real estate market has not been affected significantly by inflation in the past several years due to the relatively low inflation rate. However, the Company intends to include provisions in the majority of its tenant leases that would protect it from the impact of inflation. These provisions include reimbursement billings for common area maintenance charges, real estate tax and insurance reimbursements on a per square foot basis, or in some cases, annual reimbursement of operating expenses above a certain per square foot allowance.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

The Company has limited exposure to financial market risks, including changes in interest rates and other relevant market prices. The Company does not have any foreign operations and is not exposed to foreign currency fluctuations.

Currently, the Company's cash and restricted cash balances at financial institutions represent the majority of the Company's assets. A 10.0% increase or decrease in interest rates would have no material affect on the Company's financial position and results of operations.

#### **Item 4. Controls and Procedures.**

The Chief Executive Officer and Chief Financial Officer of the Company have concluded, based on their evaluation as of the period ended June 30, 2003, that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports filed or submitted by it under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time period specified in the SEC's rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by the Company in such reports is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There were no significant changes in the Company's internal controls that could significantly affect these controls subsequent to the date of such evaluation.

#### PART II OTHER INFORMATION

#### Item 1. Legal Proceedings.

No events occurred during the quarter covered by the report that would require a response to this item.

#### Item 2. Changes in Securities and Use of Proceeds.

On February 19, 2003, the Company's Registration Statement on Form S-11, covering a public offering (the "Offering") of up to 80,000,000 shares of common stock to be offered at a price of \$10 per share was declared effective under the Securities Act of 1933. The Registration Statement also covers up to 8,000,000 shares available pursuant to the Company's dividend reinvestment plan and up to 3,520,000 shares issuable to broker-dealers pursuant to warrants whereby participating broker-dealers will have the right to purchase one share for every 25 shares they sell pursuant to the Offering.

The Company will not commence active operations until it receives and accepts subscriptions for a minimum of 250,000 shares for gross offering proceeds of \$2,500,000. After the initial 250,000 shares are sold, subscription proceeds will be held in escrow until investors are admitted as stockholders. The Company intends to admit new stockholders at least monthly. At that time, subscription proceeds may be released to the Company from escrow and utilized as consideration for investments and the payment or reimbursement of the dealer manager fee, selling commissions and other organization and offering expenses. Until required for such purposes, net offering proceeds will be held in short-term, liquid investments.

Until the Company satisfies the minimum offering requirement established for its Offering by accepting subscriptions for at least 250,000 shares of common stock, funds received for these subscriptions will continue to be escrowed. Amounts associated with these subscriptions are reflected in Restricted cash and Subscriptions for common stock on the Company's balance sheets.

#### Item 3. Defaults upon Senior Securities.

No events occurred during the quarter covered by the report that would require a response to this item.

#### Item 4. Submission of Matters to a Vote of Security Holders.

No events occurred during the quarter covered by the report that would require a response to this item.

#### Item 5. Other Information.

No events occurred during the quarter covered by the report that would require a response to this item.

#### Item 6. Exhibits and Reports on Form 8-K.

- a) Exhibits
  - Exhibit 31.1 Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
  - Exhibit 31.2 Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
  - Exhibit 32.1 Certificate of Chief Executive and Financial Officers
- b) Reports on Form 8-K

No reports on Form 8-K were filed during the quarter ended June 30, 2003.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Behringer Harvard REIT I, Inc.

Dated: August 14, 2003 By: /s/ Gary S. Bresky

Gary S. Bresky Chief Financial Officer and Treasurer

### **Index to Exhibits**

Exhibit Numb	<u>Description</u>
31.1	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certificate of Chief Executive and Financial Officers

#### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

- I, Robert M. Behringer, President, Chief Executive Officer and Chairman of the Board of Directors of the registrant, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Behringer Harvard REIT I, Inc.
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated this 14th day of August, 2003.

/s/ Robert M. Behringer
Robert M. Behringer
President, Chief Executive Officer and
Chairman of the Board of Directors

#### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER

I, Gary S. Bresky, Chief Financial Officer and Treasurer of the registrant, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Behringer Harvard REIT I, Inc.
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and.
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated this 14th day of August, 2003.

/s/ Gary S. Bresky

Gary S. Bresky

Chief Financial Officer and Treasurer

#### CERTIFICATE OF CHIEF EXECUTIVE AND FINANCIAL OFFICERS

This Certificate is being delivered pursuant to the requirements of Section 1350 of Chapter 63 (Mail Fraud) of Title 18 (Crimes and Criminal Procedures) of the United States Code and shall not be relied on by any person for any other purpose.

The undersigned, who are the Chief Executive Officer and Chief Financial Officer of Behringer Harvard REIT I, Inc. (the "Company"), each hereby certify as follows:

The Quarterly Report on Form 10-Q of the Company (the "Report"), which accompanies this Certificate, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and all information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated this 14th day of August, 2003.

/s/ Robert M. Behringer
Robert M. Behringer, President and Chief Executive Officer
/s/ Gary S. Bresky
Gary S. Bresky, Chief Financial Officer and Treasurer

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to the registrant and will be retained by the registrant and furnished to the Securities and Exchange Commission or its staff upon request.